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11 RECORDS; BMG MUSIC; UMG RECORDINGS,
12 INC.; and WARNER BROS. RECORDS INC.

13 UNITED STATES DISTRICT COURT
14 NORTHERN DISTRICT OF CALIFORNIA
15 OAKLAND DIVISION

16 SONY BMG MUSIC ENTERTAINMENT, a
17 Delaware general partnership; ARISTA
18 RECORDS LLC, a Delaware limited liability
19 company; INTERSCOPE RECORDS, a
20 California general partnership; BMG MUSIC, a
21 New York general partnership; UMG
22 RECORDINGS, INC., a Delaware corporation;
23 and WARNER BROS. RECORDS INC., a
24 Delaware corporation,

25 Plaintiffs,

26 v.

27 BRITTANY RAQUEL GRAY,

28 Defendant.

CASE NO. C 07-04854 WDB

The Honorable Wayne D. Brazil

**NOTICE OF MOTION AND MOTION FOR
DEFAULT JUDGMENT BY THE COURT
AGAINST DEFENDANT BRITTANY
RAQUEL GRAY**

Date: September 10, 2008

Time: 1:30 p.m.

Place: Courtroom 4, 3rd Floor

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NOTICE OF MOTION FOR DEFAULT JUDGMENT

TO DEFENDANT:

PLEASE TAKE NOTICE that on September 10, 2008, 1:30 p.m. in Courtroom 4, 3rd Floor, or as soon thereafter as this matter may be heard by the above-entitled Court, located at 1301 Clay Street, Oakland, CA, 94612, Plaintiffs will present their application for default judgment against Defendant Brittany Raquel Gray (“Defendant”) pursuant to Federal Rule of Civil Procedure 55(b)(2). The clerk has previously entered the default of Defendant on June 4, 2008.

This Application is brought on the ground that Defendant has not appeared in this action. Plaintiffs seek the following Judgment against Defendant: (1) minimum statutory damages for each of the eight (8) infringements alleged in the First Amended Complaint (“Complaint”) in the amount of \$6,000.00, (2) a permanent injunction in the form sought in the Complaint pursuant to Section 502 of the Copyright Act, and (3) costs in the amount of \$420.00 pursuant to Section 505 of the Copyright Act.

MOTION FOR DEFAULT JUDGMENT

I. SUMMARY OF RELEVANT FACTS

Plaintiffs are recording companies that brought suit against Defendant pursuant to the Copyright Act of 1976, 17 U.S.C. Section 101, *et seq.* (“Copyright Act”), for the infringement of, among others, Plaintiffs’ eight copyrighted sound recordings. Declaration of Dawniell Alise Zavala (“Zavala Decl.”), Exh. 1 (Complaint, ¶¶ 16-17 and Exh. A). Among the rights granted to each Plaintiff under the Copyright Act are the exclusive rights to reproduce their respective copyrighted sound recordings (“Copyrighted Recordings”) and to distribute them to the public. Zavala Decl., Exh. 1 (Complaint, ¶ 13). As of February 14, 2007, Defendant had used, and continued to use, an online media distribution system to download Plaintiffs’ Copyrighted Recordings and/or distribute the Copyrighted Recordings to the public. Zavala Decl., Exh. 1 (Complaint, ¶ 16). In doing so, Defendant has infringed upon Plaintiffs’ copyrights and has violated Plaintiffs’ exclusive rights of reproduction and distribution. *Id.*

The Summons and Complaint were served on Defendant on February 24, 2008, by personal service. Zavala Decl., ¶ 10. Defendant has failed to answer or otherwise appear in this action.

1 Zavala Decl., ¶ 11. As a result, the Clerk of the Court entered Defendant's default on June 4, 2008,
 2 and Defendant was notified thereof on June 5, 2008. Zavala Decl., ¶¶ 13-14, Exhs. 3 and 4.
 3 Plaintiffs are informed and believe that Defendant is not a minor, and is neither incompetent nor in
 4 active military service. Zavala Decl., ¶ 15, Exh. 5.

5 By this application, Plaintiffs respectfully request that the Court enter default judgment
 6 against Defendant for: (1) the minimum statutory damages for each of the eight (8) infringements
 7 alleged in the Complaint in the amount of \$6,000.00, (2) a permanent injunction pursuant to Section
 8 502 of the Copyright Act, and (3) costs in the amount of \$420.00 pursuant to Section 505 of the
 9 Copyright Act.

10 **II. ARGUMENT**

11 **A. Legal Standard**

12 For purposes of a default judgment, the well-pled allegations of the complaint are taken as
 13 true. *Televideo Sys., Inc. v. Heidenthal*, 826 F.2d 915, 918 (9th Cir. 1987). If the court determines
 14 that a defendant is in default, the defendant's liability is collectively established and the factual
 15 allegations in the complaint, except those relating to damages, are accepted as true. *Geddes v.*
 16 *United Fin. Group*, 559 F.2d 557, 560 (9th Cir. 1977). The power to grant or deny relief upon an
 17 application for default judgment is within the discretion of the Court. *Aldabe v. Aldabe*, 616 F.2d
 18 1089, 1092 (9th Cir. 1980).

19 **B. Default Judgment Against Defendant Is Warranted And Appropriate**

20 When determining whether to grant default judgment, courts are instructed to consider the
 21 following factors: (1) the substantive merit of the plaintiff's claims, (2) the sufficiency of the
 22 complaint, (3) the amount of money at stake, (4) the possibility of prejudice to the plaintiff if relief is
 23 denied, (5) the possibility of disputes to any material facts in the case, (6) whether default resulted
 24 from excusable neglect, and (7) the public policy favoring resolution of cases on the merits. *Eitel v.*
 25 *McCool*, 782 F.2d 1470, 1471-72 (9th Cir. 1986); accord *PepsiCo, Inc. v. Cal. Sec. Cans*, 238 F.
 26 Supp. 2d 1172, 1174 (C.D.Cal. 2002); *Discovery Communications, Inc. v. Animal Planet, Inc.*, 172
 27 F. Supp. 2d 1282, 1287 (C.D.Cal. 2001); *PepsiCo v. Triunfo-Mex, Inc.*, 189 F.R.D. 431, 432
 28 (C.D.Cal. 1999). "In applying this discretionary standard, default judgments are more often granted

than denied.” *Triunfo-Mex, Inc.*, 189 F.R.D. at 432. As set forth below, each of the factors weighs in favor of granting default judgment, and, thus, Plaintiffs’ application should be granted.

1. PLAINTIFFS HAVE STATED A SUFFICIENT CLAIM FOR RELIEF

The first two factors, which consider the substantive merit of the plaintiff’s claims and the sufficiency of the complaint, essentially require that the allegations in Plaintiffs’ Complaint state sufficient claims for relief. *Cal. Sec. Cans*, 238 F. Supp. 2d at 1175; *Discovery Communications, Inc.*, 172 F. Supp. 2d at 1288.

To prevail on their claim for copyright infringement under the Copyright Act, Plaintiffs must prove that Defendant violated an exclusive right of the copyright owner as provided by Section 106 of the Copyright Act, which provides, in pertinent part:

[T]he owner of copyright under this title has the exclusive rights to do and to authorize any of the following: (1) to reproduce the copyrighted work in copies or phonorecords; . . . (3) to distribute copies or phonorecords of the copyrighted work to the public by sale or other transfer or ownership, or by rental, lease, or lending.

17 U.S.C. § 106. In other words, Section 106 provides the copyright owner with the exclusive right to copy or distribute copyrighted work to the public. Such work includes sound recordings. 17 U.S.C. § 102(a)(7).

Furthermore, Section 501 of the Copyright Act provides, in pertinent part, that “anyone who violates any of the exclusive rights of the copyright owner as provided by sections 106 through 122 [of the Copyright Act] . . . is an infringer of the copyright or right of the author, as the case may be,” and that the “legal or beneficial owner of an exclusive right under a copyright is entitled . . . to institute an action for any infringement of that particular right committed while he or she is the owner of it.” 17 U.S.C. § 501(a)-(b).

Here, the Complaint alleges that Plaintiffs are the copyright owners or licensees of exclusive rights under copyright law to the Copyrighted Recordings; as of February 14, 2007, Defendant, without the permission of Plaintiffs, had used, and continued to use, an online media distribution system to download the Copyrighted Recordings and/or distribute the Copyrighted Recordings to the public; and the acts of infringement have been willful and intentional in disregard of and indifferent

1 to the rights of Plaintiffs.¹ Zavala Decl., Exh. 1 (Complaint, ¶¶ 12-19). As such, Plaintiffs have
 2 sufficiently pled the elements necessary to state a copyright infringement claim against Defendant.
 3 *See TeleVideo*, 826 F.2d at 917-18.

4 **2. THE MONETARY JUDGMENT REQUESTED BY PLAINTIFFS IS REASONABLE**

5 The third factor– the amount of money at stake – also weighs in Plaintiffs’ favor. Here,
 6 Plaintiffs are requesting the minimum statutory damages for copyright infringement pursuant to
 7 Section 504 of the Copyright Act in the amount of \$6,000.00, and costs pursuant to Section 505 of
 8 the Copyright Act in the amount of \$420.00. Zavala Decl., ¶ 16.

9 **a. Plaintiffs’ Request for Statutory Damages Is Reasonable**

10 Section 504 of the Copyright Act provides that a copyright infringer is liable for statutory
 11 damages, and that the copyright owner may elect to recover an award of statutory damages for all
 12 infringements involved in the action in a sum of not less than \$750 or more than \$30,000, as the
 13 Court considers just. 17 U.S.C. § 504(a), (c); *Los Angeles News Serv. v. Reuters Television Int’l,*
 14 *Ltd.*, 149 F.3d 987, 996 (9th Cir. 1998), *cert. denied* 525 U.S. 1141, 119 S. Ct. 1032 (1999) (“a
 15 plaintiff may recover statutory damages whether or not there is adequate evidence of the actual
 16 damages suffered by plaintiff or of the profits reaped by defendant, in order to sanction and vindicate
 17 the statutory policy of discouraging infringement”). “Statutory damages are particularly appropriate
 18 in a case, such as this one, in which defendant has failed to mount any defense or to participate in
 19 discovery, thereby increasing the difficulty of ascertaining plaintiff’s actual damages.” *Jackson v.*
 20 *Sturkie*, 255 F. Supp. 2d 1096, 1101 (N.D.Cal. 2003). Courts routinely award minimum statutory
 21 damages (or higher) as part of default judgments in copyright infringement cases. *See Jackson*, 255
 22 F. Supp. 2d at 1103; (granting an award higher than the statutory minimum pursuant to a motion for
 23 default judgment); *Microsoft Corp. v. Wen*, 2001 WL 1456654, No. C 99-04561 MEJ, *5-6 (N.D.
 24 Cal. Nov. 13, 2001) (awarding \$15,000 in statutory damages for each of six infringements); *Perfect*

25
 26 ¹ As set forth above, the allegations of Plaintiffs’ complaint are deemed true because a
 27 default has been entered against Defendant in this case. *See TeleVideo Sys., Inc.*, 826 F.2d at 917-18
 28 (“upon default the factual allegations of the complaint . . . will be taken as true.”); *Discovery*
Communications, Inc., 172 F.Supp. 2d at 1288 (“for purposes of a default judgment, the well-plead
 allegations of the complaint are taken as true.”).

10, Inc., v. Talisman Comm. Inc., 2000 WL 364813, No. CV99-10450 RAP MCx, *3-4 (C.D. Cal. Mar. 27, 2000) (awarding maximum amount of statutory damages for willful infringement on default judgment); see also *Ortiz-Gonzalez v. Fonovisa*, 277 F.3d 59, 63-64 (1st Cir. 2002) (granting an award of greater than minimum statutory damages as part of default judgment); *D.C. Comics Inc. v. Mini Gift Shop*, 912 F.2d 29, 35, 37 (2d Cir. 1990) (awarding greater than the minimum statutory damages award as part of default judgment); *Morley Music Co. v. Dick Stacey's Plaza Motel, Inc.*, 725 F.2d 1, 2-3 (1st Cir. 1983) (granting an award of greater than minimum statutory damages as part of default judgment); *Getaped.com, Inc. v Cangemi*, 188 F. Supp. 2d 398, 400-402 (S.D.N.Y. 2002) (awarding \$30,000 statutory damages for single infringement).

Here, Plaintiffs are seeking only the minimum statutory damages. Accordingly, Plaintiffs' request for statutory damages is reasonable and appropriate in this case.

b. Plaintiffs Are Reasonable In Seeking Their Costs

Section 505 of the Copyright Act allows the Court, in its discretion, to award Plaintiffs the recovery of full costs.² 17 U.S.C. § 505. Here, Plaintiffs are requesting their costs expended for filing this lawsuit and for service of process, which is reasonable. *Jackson*, 255 F. Supp. 2d at 1103 (awarding costs, among other things, to the plaintiff pursuant to its motion for default judgment). Zavala Decl., ¶ 16.

3. PLAINTIFFS WILL BE PREJUDICED IF RELIEF IS DENIED

Another factor that the Court may consider when deciding whether to grant default judgment is whether there is a significant possibility of prejudice to the plaintiffs if default judgment is not entered. This factor also weighs in Plaintiffs' favor because if default judgment is not entered, Plaintiffs would be denied the right to judicial resolution of their claims, and would be without other recourse for recovery. See *Cal. Sec. Cans*, 238 F. Supp. 2d at 1177. Indeed, if default judgment is denied, Defendant's conduct will remain unchecked and Defendant will be free to pursue similar activities in the future. Thus, this factor also favors the entry of default judgment in this case.

² Section 505 also allows a plaintiff to recover its attorneys' fees, but Plaintiffs are not seeking attorneys' fees herein.

1 **4. THERE IS NO POSSIBILITY OF ANY DISPUTES CONCERNING MATERIAL**
 2 **FACTS**

3 The fifth factor considers the possibility of dispute as to any material facts in this case. As
 4 set forth above, Plaintiffs filed a well-pleaded Complaint alleging the elements necessary to prevail
 5 on a cause of action for copyright infringement. Upon entry of default, all factual allegations set
 6 forth in the complaint, except those relating to damages, are deemed true. *Televideo Systems, Inc.*,
 7 826 F.2d at 917-18. Because the clerk of the court entered default against Defendant on June 4,
 8 2008, and the allegations of the Complaint are therefore taken as true, no genuine dispute as to any
 9 material facts exists. *See Cal. Sec. Cans*, 238 F. Supp. 2d at 1177.

10 **5. DEFAULT DID NOT RESULT FROM EXCUSABLE NEGLIGENCE**

11 Default did not result from excusable neglect on the part of Defendant. Indeed, Plaintiffs
 12 have made every effort to notify Defendant of the complaint against her and of Plaintiffs' intent to
 13 pursue a default judgment. Defendant was properly served with the Summons and Complaint by
 14 personal service on February 24, 2008. Zavala Decl. ¶ 10. Defendant failed to answer or otherwise
 15 respond to the Complaint. Zavala Decl. ¶ 11. On March 18, 2008, Plaintiffs sent a letter to
 16 Defendant informing her that she is in default, and urging her to either file and serve a response to
 17 the Complaint or to contact Plaintiffs' representatives to attempt to settle the case. Zavala Decl. ¶
 18 12, Exh. 2. Defendant responded to the letter and agreed to settle this matter with Plaintiffs, but
 19 never returned the settlement documents Plaintiffs sent to her on March 24, 2008. Thus, a default
 20 was entered against Defendant on June 4, 2008. Zavala Decl. ¶¶ 12-13, Exh. 3. Defendant was
 21 notified that the clerk entered a default against her on June 5, 2008, Zavala Decl., ¶ 14, Exh. 4, but
 22 has nonetheless failed to appear or defend herself in this action. Zavala Decl., ¶ 11. Thus, this factor
 23 weighs in favor of default judgment.

24 **6. PUBLIC POLICY WARRANTS THE ENTRY OF A DEFAULT JUDGMENT**

25 Although public policy favors the resolution of a case on its merits, "this preference, standing
 26 alone, is not dispositive." *See PepsiCo., Inc. v. Cal. Sec. Cans*, 238 F. Supp. 2d at 1177.
 27 Defendant's failure to answer Plaintiffs' complaint makes a decision on the merits impractical, if not
 28 impossible. Under Rule 55(a) of the Federal Rules of Civil Procedure, termination of a case before

1 hearing the merits is allowed whenever a defendant fails to defend an action. Fed. R. Civ. P. 55(a).
 2 Thus, “the preference to decide cases on the merits does not preclude a court from granting default
 3 judgment.” *Cal. Sec. Cans*, 238 F. Supp. 2d at 1177. Because Defendant failed to respond to or
 4 defend this action in any way, this factor should not preclude the Court from entering a default
 5 judgment against Defendant.

6 For all of the foregoing reasons, each of the *Eitel* factors favors the entry of default judgment
 7 against Defendant. Plaintiffs, therefore, respectfully request that the Court grant default judgment
 8 against Defendant, and grant the monetary damages and permanent injunction set forth below.

9 **III. PLAINTIFFS ARE ENTITLED TO A PERMANENT INJUNCTION, STATUTORY** 10 **DAMAGES AND COSTS**

11 Under Federal Rules of Civil Procedure, Rule 54(c), only the amount prayed for in the
 12 complaint may be awarded to the plaintiff in default. Rule 8(a)(3) of the Federal Rules of Civil
 13 Procedure also mandates that Plaintiffs’ demand for relief be specific. As set forth below, Plaintiffs
 14 are entitled to a permanent injunction, statutory damages in the amount of \$6,000.00, and costs in the
 15 amount of \$420.00.

16 **A. Plaintiffs Are Entitled to Statutory Damages**

17 Section 504(a) of the Copyright Act provides that “an infringer of copyright is liable for
 18 either (1) the copyright owner’s actual damages and any additional profits of the infringer . . . or (2)
 19 statutory damages, as provided by subsection (c).” 17 U.S.C. § 504(a). As set forth above,
 20 subsection (c) provides, in pertinent part:

21 the copyright owner may elect, at any time before final judgment is
 22 rendered to recover, instead of actual damages and profits, an award of
 23 statutory damages for all infringements involved in the action, with
 24 respect to any one work, for which any one infringer is liable
 25 individually . . . in a sum of not less than \$750 or more than \$30,000 as
 26 the Court considers just.

27 17 U.S.C. § 504(c). Thus, for each violation of the copyright laws, the Court has discretion to award
 28 statutory damages in an amount not less than \$750 or more than \$30,000.

1 Plaintiffs need not prove actual damages to be entitled to an award of statutory damages
 2 under Section 504. Indeed, “[a] plaintiff may elect statutory damages regardless of the adequacy of
 3 the evidence offered as to his actual damages and the amount of defendant’s profits.” *Columbia*
 4 *Pictures Television, Inc. v. Krypton Broad. of Birmingham, Inc.*, 259 F.3d 1186, 1194 (9th Cir.
 5 1997), *cert. denied* 534 U.S. 1127, 112 S. Ct. 1063 (2002) (citation omitted); *accord Los Angeles*
 6 *News Serv.*, 149 F.3d at 996 (“a plaintiff may recover statutory damages whether or not there is
 7 adequate evidence of the actual damages suffered by plaintiff or of the profits reaped by defendant,
 8 in order to sanction and vindicate the statutory policy of discouraging infringement”).

9 Furthermore, as set forth in Section II.B.2.a., above, courts routinely grant an award of
 10 statutory damages (or higher) as part of default judgments in copyright infringement cases. As such,
 11 Plaintiffs respectfully request that the Court grant the minimum statutory damages of \$750 for each
 12 of the eight (8) infringements alleged in the Complaint, for a total amount of \$6,000.00.

13 **B. Plaintiffs Are Entitled To A Permanent Injunction**

14 Plaintiffs request that the Court issue the following injunction to enjoin Defendant’s
 15 wrongful conduct:

16 Defendant shall be and hereby is enjoined from directly or indirectly
 17 infringing Plaintiffs’ rights under federal or state law in the
 18 Copyrighted Recordings and any sound recording, whether now in
 19 existence or later created, that is owned or controlled by Plaintiffs (or
 20 any parent, subsidiary, or affiliate record label of Plaintiffs)
 21 (“Plaintiffs’ Recordings”), including without limitation by using the
 22 Internet or any online media distribution system to reproduce (i.e.,
 23 download) any of Plaintiffs’ Recordings, to distribute (i.e., upload) any
 24 of Plaintiffs’ Recordings, or to make any of Plaintiffs’ Recordings
 25 available for distribution to the public, except pursuant to a lawful
 26 license or with the express authority of Plaintiffs. Defendant also shall
 27 destroy all copies of Plaintiffs’ Recordings that Defendant has
 28 downloaded onto any computer hard drive or server without Plaintiffs’
 authorization and shall destroy all copies of those downloaded
 recordings transferred onto any physical medium or device in
 Defendant’s possession, custody, or control.

Zavala Decl., Exh. 1 (Complaint, p. 4). As set forth below, Plaintiffs will be irreparably harmed if a
 permanent injunction is not issued to prevent Defendant’s reproduction and distribution of Plaintiffs’
 copyrighted works. Furthermore, an injunction in this case will further the public’s interest in
 upholding copyright protections.

1 **1. PLAINTIFFS WILL BE IRREPARABLY HARMED IF A PERMANENT INJUNCTION**
2 **IS NOT ISSUED TO ENJOIN DEFENDANT’S WRONGFUL CONDUCT**

3 Section 502 of the Copyright Act vests the Court with the power to grant injunctive relief:
4 “Any court having jurisdiction of a civil action arising under this title may, subject to the provisions
5 of section 1498 of title 28, grant . . . final injunctions on such terms as it may deem reasonable to
6 prevent or restrain infringement of a copyright.” 17 U.S.C. § 502(a). A party seeking a preliminary
7 injunction must show either a likelihood of success on the merits and the possibility of irreparable
8 injury. *Johnson Controls, Inc. v. Phoenix Control Systems, Inc.*, 886 F.2d 1173, 1174 (9th Cir.
9 1989). In copyright cases, irreparable harm is presumed on a showing of a reasonable likelihood of
10 success on the merits, and, thus, “a showing of copyright infringement liability and the threat of
11 future violations is sufficient to warrant a permanent injunction.” *Sega Enterprises Ltd. v. Maphia*,
12 948 F. Supp. 923, 940 (N.D.Cal. 1996); *see Micro Star v. Formgen, Inc.*, 154 F.3d 1107, 1109 (9th
13 Cir. 1998); *MAI Systems Corp. v. Peak Computer, Inc.*, 991 F.2d 511, 520 (9th Cir. 1993); *A&M*
14 *Records, Inc. v. Napster, Inc.*, 114 F. Supp. 2d 896, 925 (N.D. Cal. 2001). Where a default has been
15 entered against a defendant, the plaintiff need not show irreparable harm because the default itself
16 satisfies the element of success on the merits. *Sony Music Entm’t, Inc. v. Global Arts Prod.*, 45 F.
17 Supp. 2d 1345 (S.D.Fla. 1999) (“The only difference in the elements needed for the granting of a
18 permanent, as opposed to a preliminary, injunction is the need to show success on the merits, not
19 merely likelihood of success... Plaintiffs in this case need not show irreparable harm, as the default
20 against Defendants satisfies the element of success on the merits.”).

21 Here, Defendant’s conduct is causing irreparable injury to Plaintiffs that cannot fully be
22 compensated or measured by money. Indeed, Defendant’s infringements were widespread, going
23 well beyond the few representative examples listed in Exhibit A to the Complaint. See Zavala Decl.,
24 Exh. 1 (Complaint, ¶ 16 & Exh. A) (noting that Defendant was distributing 181 total audio files at
25 the time of identification). Moreover, Defendant’s means of infringement – an online media
26 distribution system with tens of millions of potential users – has left Plaintiffs’ sound recordings
27 vulnerable to massive, repeated, near-instantaneous, and worldwide infringement. Because
28 recordings made available over these systems are typically made available for further unlawful

distribution by the users who download them, Defendant's conduct has subjected Plaintiffs' valuable recordings to ongoing "viral" infringement. *See A&M Records, Inc. v. Napster, Inc.*, 239 F.3d 1004, 1011, 1013-14 (9th Cir. 2001); *In re Aimster Copyright Litigation*, 334 F.3d 643, 646-47 (7th Cir. 2003); *Universal City Studios v. Reimerdes*, 111 F. Supp. 2d 294, 331-332 (S.D.N.Y. 2000), *aff'd*, 273 F.3d 429 (2d Cir. 2001) (when digital works are distributed via the Internet, "[e]very recipient is capable not only of . . . perfectly copying plaintiffs' copyrighted [works] They likewise are capable of transmitting perfect copies of the [works]. The process potentially is exponential rather than linear"; this means of transmission "threatens to produce virtually unstoppable infringement of copyright.").

Furthermore, there is no evidence that Defendant has stopped infringing Plaintiffs' recordings or that, absent an injunction, Defendant would stop. Indeed, Defendant's failure to respond to the Complaint offers no assurance that Defendant's infringing activity has ceased, and only highlights that Defendant does not take seriously the illegality of her conduct. *See Jackson v. Sturkie*, 255 F. Supp. 2d at 1103 (granting permanent injunction in a copyright infringement action as part of a default judgment because "defendant's lack of participation in this litigation has given the court no assurance that defendant's infringing activity will cease."); *Cal. Sec. Cans*, 238 F. Supp. 2d at 1178 (granting permanent injunction as part of a default judgment because, among other things, "in the absence of opposition by the non-appearing defendant, it cannot be said that it is 'absolutely clear' that Defendant's allegedly wrongful behavior has ceased and will not begin again."). Thus, without an injunction, Plaintiffs' copyrighted recordings would remain vulnerable to continued and repeated infringement.

2. A PERMANENT INJUNCTION WILL PROTECT THE PUBLIC'S INTEREST IN UPHOLDING COPYRIGHT PROTECTIONS

Courts routinely issue injunctions as part of default judgments. *See Jackson v. Sturkie*, 255 F. Supp. 2d at 1103 (granting permanent injunction in a copyright infringement action as part of a default judgment because "defendant's lack of participation in this litigation has given the court no assurance that defendant's infringing activity will cease."); *Cal. Sec. Cans*, 238 F. Supp. 2d at 1177-78 (granting a permanent injunction as a part of a default judgment); *Discovery Comm., Inc.*, 172 F.

Supp. 2d 1282 (same); *Triunfo-Mex, Inc.*, 189 F.R.D. 431 (same).³ Injunctions are issued pursuant to Section 502 in order to protect the public's interest in upholding copyright protections. *See Autoskill Inc. v. National Educ. Support Sys., Inc.*, 994 F.2d 1476, 1499 (10th Cir. 1993), *cert. denied*, 510 U.S. 916, 114 S. Ct. 307 (1993); *Sony Music Entm't, Inc. v. Global Arts Prod.*, 45 F. Supp. 2d 1345, 1347-48 (S.D.Fla. 1999). Indeed, "it is virtually axiomatic that the public interest can only be served by upholding copyright protections and, correspondingly, preventing the misappropriation of the skills, creative energies, and resources which are invested in the protected work." *Apple Computer, Inc. v. Franklin Computer Corp.*, 714 F.2d 1240, 1255 (3d Cir. 1983). Here, an "injunction is necessary to preserve the integrity of the copyright laws which seek to encourage individual efforts and creativity by granting valuable enforceable rights." *Atari Inc. v. North Am. Philips Consumer Elec. Corp.*, 672 F.2d 607, 620 (7th Cir. 1982), *cert. denied*, 459 U.S. 880, 103 S. Ct. 176 (1982) (preliminary injunction).

3. THE REQUESTED INJUNCTION IS SPECIFIC IN NATURE AND REASONABLY SEEKS TO PROTECT ALL OF PLAINTIFFS' EXISTING AND FUTURE COPYRIGHTS

The injunction requested by Plaintiffs seeks not only to prohibit the future infringement of Plaintiffs' existing works, but also protects Plaintiffs' future copyrights. Plaintiffs continually create new copyrighted works that would potentially be vulnerable to infringement if the injunction were limited to existing works. Thus, the requested injunction properly seeks to prevent the reproduction and distribution of Plaintiffs' existing *and* future works. *See, e.g., Princeton Univ. Press v. Michigan Document Serv., Inc.*, 99 F.3d 1381, 1392-93 (6th Cir. 1996), *cert. denied*, 520 U.S. 1156, 117 S. Ct. 1336 (1997) ("The weight of authority supports the extension of injunctive relief to future

³ *See also Claremont Flock Corp. v. Alm*, 281 F.3d 297 (1st Cir. 2002) (affirming award of default judgment and injunction); *Johnson v. Kakvand*, 192 F.3d 656, 663 (7th Cir. 1999) (affirming default judgment with injunction); *Securities & Exch. Comm'n v. McNulty*, 137 F.3d 732, 741 (2d Cir. 1998), *cert. denied*, 525 U.S. 931, 119 S. Ct. 340 (1998) (affirming default judgment enjoining corporate officer from violating securities laws); *CJC Holdings, Inc. v. Wright & Lato, Inc.*, 979 F.2d 60, 64 (5th Cir. 1992) (affirming default judgment for injunction requiring defendant in trademark infringement suit to label its product to avoid public confusion); *Sony Music Entm't, Inc. v. Global Arts Prod.*, 45 F.Supp. 2d 1345, 1347-48 (S.D.Fla. 1999) (entering permanent injunction against copyright infringer on default judgment).

works.”); *Olan Mills, Inc. v. Linn Photo Co.*, 23 F.3d 1345, 1349 (8th Cir. 1994) (permanent injunction includes works created in the future); *Basic Books, Inc. v. Kinko’s Graphics Corp.*, 758 F. Supp. 1522, 1542 (S.D. N.Y. 1991) (enjoining infringement of present and future copyrighted works); *Orth-O-Vision, Inc. v. Home Box Office*, 474 F. Supp. 672, 686 (S.D. N.Y. 1979) (“[I]t is well within [the Court’s] equitable power to enjoin infringement of future registered works.”).

Furthermore, the injunction sought properly serves to prohibit Defendant from infringing any and all of Plaintiffs’ copyrighted works. *See Sony Music Entm’t, Inc.*, 45 F. Supp. 2d at 1347-48 (enjoining defendants from infringing any of the copyrighted works owned by Plaintiff, including, but not limited to, those listed in the complaint); *Canopy Music, Inc. v. Harbor Cities Broad. Inc.*, 950 F. Supp. 913, 916 (E.D. Wis. 1997) (enjoining radio station that infringed 10 musical composition copyrights “from performing **any songs to which ASCAP possesses the right to license**”) (emphasis added); *Picker Int’l Corp. v. Imaging Equip. Serv., Inc.*, 931 F. Supp. 18, 45 (D. Mass. 1995), *aff’d*, 94 F.3d 640 (1st Cir. 1996) (injunction entered which applies “not only to the works as to which infringement has already been adjudicated, but also to any other works presently owned by plaintiff”); *Jobette Music Co., Inc. v. Hampton*, 864 F. Supp. 7, 9 (S.D. Miss. 1994) (enjoining defendants from performing any musical compositions licensed through ASCAP, not just those listed in complaint); *Zeon Music v. Stars Inn Lounge, Ltd.*, 1994 WL 163636, No. 92 C 7607, at *5 (N.D. Ill. Apr. 28, 1994) (where defendants infringed four songs, court enjoined them “from publicly performing or sponsoring the public performances of **any musical composition included in ASCAP’s repertory** until such time as defendants obtain a license to do so”) (emphasis added); *Weintraub/Okun Music v. Atlantic Fish & Chips, Inc.*, 1991 WL 34713, No. 90 C 4938, at *4 (N.D. Ill. Mar. 13, 1991) (seven songs infringed by restaurant; Court enjoined “further infringement of the copyrights held by ASCAP members”).

In light of the scope and nature of Defendant’s infringement, the need to protect Plaintiffs’ copyrighted works, and the public interest in upholding copyright protection, the requested injunction is specific in nature, and will serve to prohibit the infringement of all copyrighted sound recordings owned by Plaintiffs.

1 **C. Plaintiffs Are Entitled To Their Costs**

2 Under Section 505 of the Copyright Act, courts have the discretion to award “the recovery of
3 full costs” and reasonable attorneys’ fees. 17 U.S.C. § 505; *Discovery Communications, Inc.*, 172 F.
4 Supp. 2d at 1292 (granting default judgment including an award of costs based on affidavit
5 specifying costs submitted with application for default judgment); *see also Century ML-Cable Corp.*
6 *v. Diaz*, 39 F. Supp. 2d 121, 126 (D.P.R. 1999) (same); *Cablevision Sys. N.Y. City Corp. v. Lokshin*,
7 980 F. Supp. 107, 115 (E.D.N.Y. 1997) (same); *Cross Keys Publ’g Co., Inc. v. Wee, Inc.*, 921 F.
8 Supp. 479, 481-82 (W.D. Mich. 1995) (copyright infringement action; same); *Jobette Music Co.,*
9 *Inc.*, 864 F. Supp. at 10 (same). Indeed, an award of costs would “(1) deter future copyright
10 infringement; (2) ensure that all holders of copyrights which have been infringed will have equal
11 access to the court to protect their works; and (3) penalize the losing party and compensate the
12 prevailing party.” *A&N Music Corp. v. Venezia*, 733 F. Supp. 955, 959 (E.D. Penn. 1990).

13 Here, Plaintiffs are not seeking attorneys’ fees but rather, the costs they incurred in bringing
14 suit, or \$420.00, which includes \$350.00 in filing fees and \$70.00 expended for service of process.
15 *See id.*; *Cross Keys Publ’g Co., Inc.*, 921 F. Supp. at 481-82 (default judgment awarding costs).
16 Zavala Decl., ¶ 16. Such amount is reasonable, and will serve to deter future infringement and
17 ensure that all copyright holders will have equal access to the court to protect their works. *See A&N*
18 *Music Corp.* 733 F. Supp. at 959 (awarding costs on default judgment in copyright infringement
19 action); *see also Cross Keys Publ’g Co., Inc. v. Wee, Inc.*, 921 F. Supp. 479, 481-82 (W.D.Mich.
20 1995) (default judgment awarding costs).

21 **IV. AN EVIDENTIARY HEARING IS NOT NECESSARY HERE BECAUSE THE**
22 **DAMAGES PLAINTIFFS SEEK ARE EASILY ASCERTAINABLE**

23 When ruling on an application for default judgment, the Court has discretion in determining
24 whether an evidentiary hearing is necessary or whether to rely on detailed affidavits or documentary
25 evidence. Fed. R. Civ. P. 55(b)(2). It is well settled, however, that a default judgment for money
26 may be entered without an evidentiary hearing if the amount claimed is a liquidated sum or capable
27 of mathematical calculation. *Davis v. Fendler*, 650 F.2d 1154, 1161-62 (9th Cir. 1981) (affirming
28 default judgment entered without evidentiary hearing where damages sought were a definite sum).

As set forth above, Plaintiffs are seeking only the minimum statutory damages, costs and a permanent injunction. Because those damages are easily ascertainable from the Complaint, no evidentiary hearing is necessary. *See Davis*, 650 F.2d at 1161-62 (affirming that default judgment was appropriate even though no evidentiary hearing was held because the damages sought were a definite sum).⁴

If, however, the Court decides that a hearing is necessary, Plaintiffs submit that Defendant is not entitled to oppose or present any evidence in opposition to this Application. *Schwarzer, W. et al., California Practice Guide, Federal Civil Procedure Before Trial*, 6:42 (2000) (citing *Clifton v. Tomb*, 21 F.2d 893, 897 (4th Cir. 1927) (“When a party is in default . . . the party himself has lost his standing in court, cannot appear in any way, cannot adduce evidence, and cannot be heard at the final hearing.”)).

V. CONCLUSION

For all of the foregoing reasons, Plaintiffs respectfully request that the Court enter a default judgment in favor of Plaintiffs and against Defendant, for statutory damages in the total amount of \$6,000.00, an injunction in the form sought in the Complaint, and costs of \$420.00.

Dated: July 21, 2008

Respectfully submitted,

HOLME ROBERTS & OWEN LLP

By: /s/ Dawniell Alise Zavala
DAWNIELL ALISE ZAVALA
Attorney for Plaintiffs

⁴ It is settled that a defendant who fails to appear or defend him or herself in an action is not entitled to notice of an application for entry of default judgment. Fed. R. Civ. P. 55(b)(2); *In re Roxford Foods, Inc.*, 12 F.3d 875, 879 (9th Cir. 1993) (“[N]otice [pursuant to Rule 55(b)(2)] is only required where the party has made an appearance.”); *Wilson v. Moore & Assoc., Inc.*, 564 F.2d 366, 368 (9th Cir. 1977) (affirming trial court’s denial of motion to set aside default judgment where defendant did not give notice of application; “No party in default is entitled to 55(b)(2) notice unless he has ‘appeared’ in the action.”); *Discovery Comm., Inc. v. Animal Planet, Inc.*, 172 F.Supp. 2d 1282, 1287-88 (C.D.Cal. 2001). Plaintiffs have nonetheless given notice of this Application to Defendant. By providing such notice, however, Plaintiffs do not intend to waive their right to have the Court rule on this Application without appearance or objection by Defendant.

PROOF OF SERVICE

STATE OF CALIFORNIA, CITY AND COUNTY OF SAN FRANCISCO

I am employed in the office of Holme Roberts & Owen in San Francisco, California. I am over the age of eighteen years and not a party to the within action. My business address is 560 Mission Street, 25th Floor, San Francisco, CA 94105.

On July 21, 2008, I served the foregoing documents described as:

**NOTICE OF MOTION AND MOTION FOR DEFAULT JUDGMENT BY THE COURT
AGAINST DEFENDANT BRITTANY RAQUEL GRAY**

on the interested party in this action by placing a true and correct copy thereof enclosed in a sealed envelope addressed as follows:

**Brittany Raquel Gray
75 Poncetta Drive, #215
Daly City, CA 94015**

☒ BY MAIL: I am "readily familiar" with the firm's practice of collection and processing correspondence for mailing. Under that practice it would be deposited with U.S. postal service on that same day with postage thereon fully prepaid at San Francisco, California in the ordinary course of business. I am aware that on motion of the party served, service is presumed invalid if postal cancellation date or postage meter date is more than one day after date of deposit for mailing in affidavit.

☒ (FEDERAL) I declare that I am employed in the office of a member of the bar of this court at whose direction the service was made.

Executed on July 21, 2008 at San Francisco, California.



Della Grant